



Name:
ALEKSANDAR PRERADOVIC

Profession:
Lawyer

Date of Birth:
6th July 1971

Membership of Professional Societies:
Serbian Bar Association

Education:

2000	Faculty of Law, Belgrade University	Specialist for Contracts in International Trade
2000	Ministry of Justice, Belgrade	Bar Exam
1990-1995	Faculty of Law, Belgrade University	Bachelor of Law

Employment Record:

2005 – to date	<p>Harrisons Solicitors, Serbia Head of Banking and Capital Markets</p> <ul style="list-style-type: none"> ◆ Advised Slovenian based investment fund on potential acquisition of the leading bank in Republika Srpska; ◆ Advised Standard Bank Plc on operations on Serbian foreign exchange market and securities market; ◆ Advised Slavia Capital on a first ever successful purchase of non-performing loans from the Banking Rehabilitation Agency; ◆ Advised CSFB on operations on Serbian foreign exchange and securities market; ◆ Advised EBRD on equity investments in Serbian banks; ◆ Advised PKO Bank on possible acquisition of Panonska banka; ◆ Advised group of international investors on equity investment in leading Serbian bank; ◆ Advised JNR on equity investment in Serbia; ◆ Advised EBRD during sale of its shareholding in Montenegrin company; ◆ Advised JC Decaux on acquisition of leading Serbian outdoor advertising company; ◆ Advised Deutsche bank on number of transactions on debt market involving leading Serbian companies; ◆ Advised Organic Corporation Netherlands on a joint venture in Serbia; ◆ Advised Eureko in tender privatization of leading Serbian insurance company; ◆ Advised OTB Bank on acquisition of leading Montenegrin bank; ◆ Advised Citibank on establishment of their Representative Office in Serbia; ◆ Advised Citibank (as mandated lead arranger) on EUR 700 million syndicated facility to Telekom Srbije; ◆ Advised Citibank on various aspects of the Serbian legal system (foreign exchange and derivatives market, securities market, securitization, M&A etc.) ◆ Advised Morgan Stanley on derivative transactions on Serbian foreign exchange and securities market; ◆ Advised ING Bank on derivative transactions on Serbian foreign exchange and securities market; ◆ Advised Credit Suisse on derivative transactions on Serbian foreign exchange and securities market ◆ Represented Rusal, Sual and Glencore in the procedure of obtainment of competition clearance in the Republic of Montenegro; ◆ Advised Slovenian based investment fund on acquisition of leading Serbian agricultural company; ◆ Advised Carmeuse on joint venture with the leading construction company in
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- Republika Srpska;
- ◆ Advised Telenor in the tender privatization of Telekom Srpske;
 - ◆ Advised Tate & Lyle on sale of its shareholding in a Bosnian company;
 - ◆ Advised ABN Amro on operations on Serbian securities market;
 - ◆ Advised Natixis Factor on factoring agreement involving leading Serbian company;
 - ◆ Advised Statkraft on various legal aspects of its operations on Serbian market;
 - ◆ Advised Merrill Lynch on various aspects of Serbian legal and regulatory framework (capital markets, real estate, general corporate issues, secured lending etc);
 - ◆ Advised DEG on a number of loan facilities to Serbian financial institutions;
 - ◆ Advised DEG in connection with equity investment in a leading food producer;
 - ◆ Advised DEG in connection with secured senior loan facility to leading Serbian footwear manufacturer;
 - ◆ Advised IFC on a number of a loan facilities to various financial institutions and companies in Serbia and Bosnia and Herzegovina;
 - ◆ Advised Moneygram on money transfer services in Serbia;
 - ◆ Advised Heineken on the acquisition of MB Brewery Novi Sad;
 - ◆ Advised Heineken on joint venture with Efes Breweries International resulting in acquisition of majority shareholding in Efes Weifert Brewery a.d. Pancevo and Efes Zasecar Brewery a.d. Zajecar by Heineken;
 - ◆ Advised Heineken on take-over bid and subsequent squeeze out of minority shareholders in Efes Weifert Brewery a.d. Pancevo;
 - ◆ Advised Heineken in the procedure before Serbian competition authorities related to exemption from prohibition of exclusive distribution agreement;
 - ◆ Advised Fiat Group Automobiles S.p.A. on all aspects of a joint venture with the Government of the Republic of Serbia resulting in acquisition of assets of Zastava Automobili a.d. Kragujevac (first transaction of that type in Serbia);
 - ◆ Advised Delta Real Estate in connection with the syndicated loan facility for acquisition and development of major real estate in Serbia;
 - ◆ Advised EBRD and Royal Bank of Scotland in connection with financing of acquisition of leading Serbian internet providers;
 - ◆ Advised Ethemba Capital as majority owner of Zelezara Niksic on various legal matters;
 - ◆ Advised leading Serbian agricultural producer in relation to equity investment by EBRD;
 - ◆ Advised syndicate of foreign banks on refinancing facility to Telekom Srbije;
 - ◆ Advised EBRD in relation to loan facilities to leading banks in Serbia and Republika Srpska;
 - ◆ Advised Credit Suisse on two loan facilities to the Republic of Montenegro.

2003 – 2005

Prca & Spasic, Serbia

Lawyer

- ◆ Advised EBRD, DEG and SEEF in the process of sale of Eksimbanka a.d. Belgrade to BACA;
- ◆ Advised DEG, SEDF and Raiffeisen in the process of sale of Euromarketbanka a.d. Podgorica to NLB;
- ◆ Advised consortium of majority shareholders of Razvojna banka a.d. Banja Luka in the process of sale to NLB;
- ◆ Advised international financial organizations on a number of loan facilities to Serbian and Montenegrin banks;
- ◆ Advised Deutsche Post on merger of its Serbian subsidiaries;
- ◆ Advised a leading food manufacturer on joint venture with leading Serbian companies in the area food industry and whole and retail trade;
- ◆ Advised international financial organization on a number of loan facilities to banks in Serbia and Montenegro;
- ◆ Advised UK based hedge fund on acquisition of leading Serbian company.

2001 – 2003

Harrisons Solicitors, Serbia

Lawyer

- ◆ As senior lawyer in Harrisons Solicitors advised the leading international financial institution in its lending activities in Serbia including the numerous working capital facilities to leading Yugoslav companies;
- ◆ Advised the consortium of international financial institutions in the first acquisition of the privately owned Yugoslav bank by foreign strategic investors;
- ◆ Advised leading international financial institution regarding the subordinated loan to a major Yugoslav bank;
- ◆ Advised European Union regarding DEM225 million loan to the Federal Republic of Yugoslavia and National Bank of Yugoslavia;
- ◆ Advised the state oil company regarding the LC facility from the major international bank for import of crude oil;
- ◆ Securitized USD 65 million loan approved by major international oil and gas company to lead Yugoslav company;
- ◆ Advised the Government of the Republic of Serbia during privatisation process of chemical companies;
- ◆ Advised US Steel during the acquisition process of Sartid;
- ◆ Advised leading brewery on potential acquisition in Serbia;
- ◆ Advised international tire producer Goodyear on potential acquisition of the Serbian tire manufacturer Ruma Guma;
- ◆ Advised Heidelberg Cement during privatisation of cement plants in Serbia;
- ◆ Advised JC Decaux during the acquisition of the leading Serbian outdoor advertising company;
- ◆ Lead advisor in the acquisition of a leading Serbian food producer by foreign strategic partner;
- ◆ Provided legal opinions to the prominent international clients (companies, banks, law firms) regarding various aspects of Yugoslav legal system (tax and custom legislation, foreign investment regime, insurance, civil procedure etc).
- ◆ Advising Government of Montenegro in privatisation process in the area of tourism and mining.

1996 – 2001

Jugobanka AD Beograd, Serbia and Montenegro

Legal Advisor

- ◆ Specialist for domestic and international commercial and banking law, with special experience in legal aspects of various banking instruments (letters of credit, stand by letters of credit, letters of guarantee, promissory notes etc.) As legal adviser of Jugobanka (one of the biggest banks in Serbia was involved in negotiations and preparation of legal documents in some of the most valuable financial and commercial agreements with international financial institutions, foreign Banks, companies and governmental institutions. Experience in litigation and enforcement procedure especially regarding mortgages, pledges and other security instruments.

Languages:

<i>Language</i>	<i>Reading</i>	<i>Speaking</i>	<i>Writing</i>
Serbian	Excellent	Excellent	Excellent
English	Excellent	Excellent	Excellent
Russian	Good	Good	Good