



Name:
INES MATIJEVIC-PAPULIN

Profession:
Lawyer

Date of Birth:
3rd December 1976

Membership of Professional Societies:
Serbian Bar Association

Education:

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| 2006 | Ministry of Justice, Serbia | Bar Examination |
| 2000-2001 | Central European University, Budapest, Hungary | Master of Law in International Business Law |
| 1995-2000 | Faculty of Law, Novi Sad University | Bachelor of Law |

Employment Record:

2002 – to date
Harrisons Solicitors, Serbia
Senior Associate

- ◆ Advising the Government of Serbia on the restructuring and privatization of the copper mining complex RTB Bor;
- ◆ Advising Heineken on the acquisition of the leading brewery in Serbia;
- ◆ Advised Heineken on joint venture with Efes Breweries International resulting in acquisition of majority shareholding in Efes Weifert Brewery a.d. Pancevo and Efes Zasecar Brewery a.d. Zajecar by Heineken;
- ◆ Advising Fiat Group Automobiles S.p.A. on a joint venture with the Government of the Republic of Serbia resulting in acquisition of assets of Zastava Automobili a.d. Kragujevac;
- ◆ Advising Delta Real Estate in connection with the syndicated loan facility for acquisition and development of major real estate in Serbia;
- ◆ Advising Credit Suisse in relation to two loans to the Republic of Montenegro;
- ◆ Advising Citibank Group in relation to their activities in Serbia (including advice on all possible derivative trades on the Serbian market and applicability of the ISDA Master Agreement in Serbia and establishment of their Representative Office in Serbia);
- ◆ Advising Citibank in relation to arranging a major syndicated loan to Telekom Srbija;
- ◆ Advising Alpha Bank on refining facility to Telekom Srbija;
- ◆ Advising Morgan Stanley on derivative transactions on Serbian foreign exchange and securities market;
- ◆ Advising Goldman Sachs on derivative transactions on Serbian foreign exchange and securities market and with Serbian entities;
- ◆ Advising CSFB on derivatives on the Serbian and Montenegrin market and enforceability of ISDA Master Agreement, as well as on some other aspects of the Serbian foreign exchange market;
- ◆ Advising Merrill Lynch in relation to establishing local presence and various aspects power trading in Serbia;
- ◆ Advising leading Serbian agricultural producer, Victoria Group, in relation to equity investment by EBRD;
- ◆ Advising MoneyGram on their potential activities in Serbia;
- ◆ Advising British Embassy in Belgrade on certain aspects of Serbian legal system;
- ◆ Advising a group of international investors on a potential major motorway concession in Serbia;
- ◆ Advising Statkraft in relation to potential activities on the Balkans market;

- ◆ Advising Rusal, as majority owner of KAP, on options for capital increase under Montenegrin law and on some other issues under Montenegrin law;
- ◆ Advising EBRD on granting loans and equity investments (in)to several domestic banks and companies, including, most recently Komercijalna banka, Greenhouse Telecommunications Holdings B.V., MPM (Montenegro), Voli tade (Montenegro), Tigar tehnicka guma, JKR, Cacanska banka, Eksimbanka, Hemofarm, Marbo Product and Volksbanka;
- ◆ Advising DEG in connection with equity investment in a leading Serbian food producer;
- ◆ Advising DEG on loan facility to Tigar Obuca;
- ◆ Advising DEG on loan facility to Raiffeisenbank, the leading Serbian bank as well as on loans to several other domestic banks;
- ◆ Advising Karlovarské Minerální Vody in connection with potential acquisition of Knjaz Milos Arandjelovac;
- ◆ Advising Swiss Time in relation to their certain activities in Serbia;
- ◆ Advising Danske Bank A/S on netting under the GMRA (on the Serbian market);
- ◆ Advising IFC on certain aspects of their operations in Republika Srpska, Bosnia and Herzegovina;
- ◆ Advising Visa on foreign exchange operations in Serbia;
- ◆ Advising Sidley Austin LLP on purchase of FX receivables involving a Serbian debtor;
- ◆ Advising Stork Food Systems on certain aspects of their operations in Serbia and Serbian bankruptcy regulations;
- ◆ Advising Romstal, a leading Romanian heating equipment supplier and installation systems for construction on acquisition of a company in Serbia;
- ◆ Advising Slovenian based investment fund on acquisition of leading Serbian agricultural company;
- ◆ Advising MOL on potential acquisition and undertaking full Due Diligence Report of FAM Krusevac;
- ◆ Advising Telenor on potential acquisition and undertaking full Due Diligence Report of Telekom Republike Srpske;
- ◆ Advising World Bank in relation to bankruptcy in Serbia;
- ◆ Advising ABN Amro in relation to custody and brokerage activities in Serbia;
- ◆ Advising OTP Bank on acquisition of leading Montenegrin bank, undertaking full due diligence report;
- ◆ Advising ING Bank on derivative transactions on Serbian foreign exchange and securities market;
- ◆ Advising InterMol on certain aspects of Serbian banking market;
- ◆ Advising Trigranit in relation to potential acquisition of real estate(s) in Serbia;
- ◆ Advising Raiffeisen Leasing on major loan facility from the European Investment Bank;
- ◆ Advising Depfa Bank plc in relation to the enforceability of the standard TBMA/ISA Global Master Repurchase Agreement when entered into with the National Bank of Serbia;
- ◆ Advising KfW on major loan to the leading Serbian bank, Raiffeisenbank;
- ◆ Advising IFC on a loan facility and equity investment in one of the leading Serbian banks;
- ◆ Advising IFC on municipal financing in Serbia;
- ◆ Advising Neochimiki on certain aspects of their operations in Serbia;
- ◆ Advising BP on trading derivatives on the Serbian market;
- ◆ Advising Droga Kolinska in relation to certain legal aspects of its activities in Serbia;
- ◆ Advising Agricultural Bank of Greece on proposed purchase of a Zepter bank, a leading Private Serbian Bank;
- ◆ Advising BAT on significant share purchase schemes for BAT employees in Serbia;
- ◆ Advising InBev on share purchase schemes for its employees on a local market;
- ◆ Advising Johnson&Johnson on share purchase and other bonus schemes for its employees in Serbia;
- ◆ Advising Film Studio Net on major real estate transaction with NewsCorp (USA);

- ◆ Advising a group of international investors on potential acquisition of a shareholding in a Serbian bank;
- ◆ Advising Adriatic Marinas on the major nautical tourism project in Montenegro;
- ◆ Advising Unicredito on potential acquisition of a Serbian bank and undertaking full Due Diligence Report;
- ◆ Advising JP Morgan Chase on money transactions with Serbian Entities;
- ◆ Advising Government of Serbia on the privatisation of the second largest national oil company “BEOPETROL” one of the largest privatisations in Serbia to date;
- ◆ Advising British American Tobacco on the acquisition of a Serbian tobacco company, one of the largest privatisations in Serbia to date, and subsequently acting as legal advisor to British American Tobacco in relation to all of its operations in Serbia;
- ◆ Advising R. Polimeri S.p.A. on potential acquisition of a chemical company in Serbia;
- ◆ Advising Unibros on purchase of receivables of a Serbian company;
- ◆ Advising Poteza on potential acquisition of a bank in Republika Srpska;
- ◆ Advising Mitsubishi Corporation in relation to their potential activities in Serbia;
- ◆ Advising Globex in relation to certain activities in Republika Srpska;
- ◆ Advising Shell on Share-Option Schemes for its employees;
- ◆ Advising BP on Share-Option Schemes for its employees;
- ◆ Advising Johnson & Johnson on long-term incentive and bonus plans for employees;
- ◆ Advising Banca Intesa on potential acquisition of a Serbian bank and undertaking full Due Diligence Report;
- ◆ Advising Marangoni on a potential acquisition of a Serbian tires producer;
- ◆ Advising Deutsche Bank on issues connected to the collection of a debt in Serbia, and Serbian FX market in general;
- ◆ Advising CSFB in relation to provision of financial services in Serbia;
- ◆ Advising Goodyear Corporation – Sava Tires on their activities in Serbia & Montenegro;
- ◆ Advising ING Bank in relation to its lending activities in Serbia & Montenegro;
- ◆ Advising KfW on granting loans to domestic banks;
- ◆ Advising H. J. Heinz on its distribution activities in Serbia;
- ◆ Advising Debis AirFinance in relation to leased airplanes of Montenegro Airlines;
- ◆ Advising Government of Serbia on the restructuring and sale of a group of Metals Companies (Livnica Kikinda, Sever Subotica and Fabrika Kablova Jagodina);
- ◆ Advising U.S. Steel on strategic acquisition of the major steel producer in Serbia and Montenegro, and subsequently acting as a legal advisor in relation to banking and financial issues in Serbia;
- ◆ Advising Heineken on acquisition of the domestic beer distributor;
- ◆ Advising Agrokor, one of the leading ice cream and frozen vegetables producers in the region, on privatisation of leading national ice-cream production companies, Frikom, and subsequently acting as a legal advisor to Agrokor and Frikom in relation to their operations in Serbia;
- ◆ Advising a consortium of international investors led by EBRD on investments in a domestic bank;
- ◆ Advising one of the leading pharmaceuticals producers (Actavis) on privatisation of Serbian pharmaceutical producer – Zdravlje Leskovac;
- ◆ Advising the Government of Serbia on privatisation of chemical companies in Serbia (PKS Lateks, Hipol and Zupa Krusevac);
- ◆ Representing the European Investment Bank on loans to the (former) Federal Government of Yugoslavia and National Bank of Yugoslavia (now National Bank of Serbia).

Languages:

| Language | Reading | Speaking | Writing |
|-----------------|----------------|-----------------|----------------|
| Serbian | Excellent | Excellent | Excellent |
| English | Excellent | Excellent | Excellent |
| Italian | Good | Good | Good |